

From: [Dan Blanchard](#)
To: [Commission-Public-Records](#)
Subject: [EXTERNAL] FW: Fishermen's Terminal Rent Holiday for UnCruise Adventures and others
Date: Monday, April 27, 2020 4:30:09 PM
Attachments: [image001.png](#)

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FYI....

From: Dan Blanchard <danb@uncruise.com>
Sent: Monday, April 27, 2020 4:27 PM
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Cc: 'Rich Bushnell' <rich@bbks.com>; 'Joe Arya' <josepharya@gmail.com>; 'Greg Reid' <greg@reidsigns.com>; 'John Bureson' <highlinerpub@gmail.com>; 'Sara McNally' <sara@constellationco.com>; 'Wild Salmon Seafood Market' <paula@wildsalmonseafood.com>; 'admin@cookandbartlett.com' <admin@cookandbartlett.com>
Subject: Fishermen's Terminal Rent Holiday for UnCruise Adventures and others

April 27, 2020

Dear Port of Seattle Commissioners,

My company, UnCruise Adventures, has been a tenant at Fishermen's Terminal for 17 years. We closed our offices in March, as did most of the tenants at Fishermen's Terminal. Prior to Covid-19 we employed 81 office staff and 360 crew members that frequent restaurants, stores and services at the Terminal. We also keep up to eight of our US Flag Passenger Ships at Fishermen's Terminal during the off-season and rent an additional six storage areas from the Port. **We are the largest employer and tenant at Fisherman's Terminal.** There is no doubt that my staff plays a big part in keeping businesses at the Terminal humming along during normal economic times.

I am requesting a Full Rent Holiday for the months of March, April, May, June and July 2020. UnCruise Adventures stands to lose our entire Alaska season due to COVID-19. Our sales have dropped to near zero, with cancellations out pacing new business 8 to 1. We have very little hope of earning any revenue until May of 2021 when our boats depart to Alaska. Being a highly capitalized business (like airlines, trains, busses etc.) we cannot completely shut our business down, save on expense and restart in a short period of time. We must meet

inspection schedules, haulout needs and maintenance regardless if we sail or not. As you are aware, the travel market has completely gone flat with a grim short-term future in front of us. Sales lost during this time will not be recouped, we will have to regenerate sales from scratch.

I understand the policy in place concerning a Rent Holiday and how this could be considered a “gift of public funds”. However, that was before we found ourselves in this unprecedented circumstance of having the economy come to a full stop. In a memorandum dated March 17th Washington Attorney General Bob Ferguson wrote: “In general, constitutional restrictions on use of public funds should not be an impediment to state and local efforts to combat COVID-19, because expenditures being made in furtherance of this effort in this time of crisis further fundamental public purposes, such as protecting the public health and welfare”. We defiantly provide for public welfare by providing jobs, medical insurance and other needs of our loyal team.

UnCruise Adventures and other businesses at Fisherman’s Terminal are in danger of failing. No one knows how long it will take to get over this hump, but your immediate action may make the difference between survival and failure. **I implore you to do all you can to save businesses that have been loyal long-term patrons of the Port of Seattle.**

Choose to UnCruise,

Capt Dan

Captain Dan Blanchard | Owner & CEO



UnCruise Adventures - Define your un-ness.

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Reservations: 888-862-8881

UnCruise.com      

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